



#weuseLynton

Ruth & Ellen - Clinic Owners

## Laser Clinic

North Wales

We went to visit the dynamic mother-daughter team at Laser Clinic North Wales, to find out exactly why they first decided to invest in Lynton equipment. Ruth and Ellen are one of our longest-standing customers and have grown their portfolio of Lynton products inline with their ever-growing, highly successful aesthetic clinic.

 laser\_hair\_skin

[www.laserclinicnorthwales.co.uk](http://www.laserclinicnorthwales.co.uk)



### What was it that inspired Laser Clinic North Wales?

I had actually gone and had a laser treatment myself, it changed my life! This inspired me to find out what I would need to do to go into laser myself and change other people's lives through aesthetic laser treatments. We started from working lots of hours in a small rented room in 2009 and now we own our multi-room clinic and are treating over 400+ clients a month.

### Why did you choose Lynton as your aesthetic technology supplier?

We did a lot of research and kept being pointed towards Lynton! We arranged to go and see Lynton and as soon as we met with the team, we loved you. You were so friendly and professional; we liked you mostly because of the level of training you provide and the after-sales services resonated most with us. We initially met Dr Sam Hills, your Clinical Director, who was and always has been so helpful in anything we ask.

### What Lynton equipment do you use and are you happy with the clinical results?

We chose the LUMINA® as it works so well for us in the number of treatments you can do with one machine. When we first started out, we needed equipment we could trust in and would be reliable. I upgraded my LUMINA® quite quickly with the Q-Switched for tattoo removal and was also one of the first in the UK to add the ResurFACE fractional laser. The demand is that high that we now have



two LUMINA® systems in the clinic – one of them hit 2,800 clients recently! Our IPL hair removal treatments get the nicest feedback from clients. It is truly life changing. We use the 650 Advanced attachment on our LUMINA® to get the really fine and lighter hairs and see fantastic results. We also use the ProMax Lipo body shaping and skin tightening device; which our clients love. We get some fantastic results for facial skin tightening and the system is very low maintenance – a great investment.

### What advice do you give to a new start-up clinic?

Choose Lynton! But seriously, look for post-purchase support, especially technical service. We had a situation once where we had a technical issue. We had lots of clients booked in and were potentially having to cancel all the clients and lose out on lots of revenue. Lynton went out of their way to sort the situation for us and we managed to get our system fixed on time and back up and running, without having to cancel any clients!